



Kansas City Convention & Entertainment Facilities  
Hale Arena at the American Royal Center  
**Exclusive & Preferred Service Providers**

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## **Addendum B**

### **Exclusive Service Providers**

**Exclusive Caterer, Concessionaire & Merchandise Sales:** Includes but not limited to concessionaire services, purchase of food, beverage, exhibitor and backstage catering, programs, novelties, recordings, souvenirs, t-shirts, books, magazines, photographers and flowers. *Exclusive liquor license holder.*

**Brancato's Catering Services**

Greg Scott, Director of Sales  
5050 Kansas Avenue, Kansas City, KS 66106  
Email: [gscott@brancatocatering.com](mailto:gscott@brancatocatering.com)  
Office: 816-765-4707  
Fax: 816-767-0844  
Website: [www.brancatocatering.com](http://www.brancatocatering.com)

**Utility Connections / Internet / Telecommunications:** Utility service connections for compressed air, water, gas and electricity; Basic analog telephone service, computer networks and wired or wireless internet service.

**Green Wave Technology, Inc.**

Mark Dresslaer, General Manager  
Email: [Mdresslaer@grnwav.com](mailto:Mdresslaer@grnwav.com)  
Mobile: 816-588-1995  
Fax: 816-513-5203  
Website: [www.grnwav.com](http://www.grnwav.com)

**Rigging:** Harvest Productions is the exclusive provider for rigging services.

**Harvest Productions**

Greg Turcotte, Production Services Sales Representative  
Email: [gturcotte@harvestkc.com](mailto:gturcotte@harvestkc.com)  
Office: 816-513-5652  
Mobile: 816-985-8284

## Exclusive Service Providers (Continued)

**Stagehands & Teamsters:** General practice is for stagehands to do construction including carpentry, props, displays, dismantling of exhibits not done by exhibitors, and operation of all theatrical lighting and sound in the Music Hall, including spotlights. Any loading/unloading and delivering by use of a forklift must be done by a local teamster. Persons associated with events may use their own dolly, hand cart or hand-carry items in the facility.

### Local IATSE 31

Jason Taylor, Business Agent  
Email: IALocal31@att.net  
Office: 816-842-5167  
Mobile: 816-223-6743

**Box Office Services:** Ticketmaster™ is the exclusive ticketing service provider for the Convention & Entertainment Facilities. Hard tickets, rolled tickets and computer generated tickets available.

### Box Office Services

Shellie Hardisty, Box Office Manager  
Email: Shellie.Hardisty@KCMO.org  
Office: 816-513-5079

**Parking:** Parking facilities are first come, first served basis. Parking fees for event attendees, exhibitors and other show personnel will be charged according to current parking rates. Validation rates available through Premier Parking Services.

### Premier Parking Services

Ryan Wade, Manager  
104 East 5<sup>th</sup> Street, Kansas City, MO 64106  
Email: ryan@premier-parking.com  
Office: 816-474-9085  
Mobile: 816-503-1819  
Fax: 816-474-0988

**Event Security:** Ushers, ticket takers, crowd directors, badge checkers, overnight security, and off-duty police services may be provided by either Crowd Systems, Inc. or NPB Companies.

### Crowd Systems, Inc.

Keith Adkins  
Email: KeithAdkins@CrowdSystems.com  
Office: 816-756-1775

### NPB Companies

Norman Smith  
Norman@NPBCompanies.com  
Office: 913-908-4371

## Preferred Service Providers

**Audiovisual Services:** Audiovisual services include lighting, sound, LCD projectors, overhead projectors, sound systems, pipe and drape, dry erase boards, flip charts, etc.

### **Harvest Productions**

Greg Turcotte, Production Sales Executive

Email: [Gturcotte@harvestkc.com](mailto:Gturcotte@harvestkc.com)

Office: 816-513-5652

Website: [www.harvestkc.com/](http://www.harvestkc.com/)

**Decorator:** Decorator services include signage, pipe and drape/drayage, show office set-ups, exhibits, vendors, booths, carpet, furniture, stagehands, riggers, and teamsters, etc., for all types of events.

### **Fern Expositions & Event Services**

Gary Bates, Director of Sales

Email: [Gbates@fernexpo.com](mailto:Gbates@fernexpo.com)

Office: 816-221-0525

Direct: 816-701-1043

Website: <http://www.fernexpo.com/>

### **Viper Tradeshow Services, Inc.**

Rick Tyner, General Manager

Email: [Rtyner@vipertradeshow.com](mailto:Rtyner@vipertradeshow.com)

Office: 816-541-8025

Website: [www.vipertradeshow.com](http://www.vipertradeshow.com)

**Paramedic:** A certified paramedic license must be secured for all events with attendance of 1,000 people or more (except for events that are required to have this particular service regardless of attendance size).

### **KC Medical**

Shawn Simms, Manager

Email: [Shawns@kcmedical.net](mailto:Shawns@kcmedical.net)

Office: 913-962-6200

Mobile: 913-915-9912